

## Message Text

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44

ORIGIN AF-06

INFO OCT-01 EUR-12 IO-10 ISO-00 L-03 FRB-01 OMB-01 TAR-01

SP-02 AGR-10 AID-05 CIAE-00 EB-07 INR-07 LAB-04

NSAE-00 OIC-02 SIL-01 STR-04 TRSE-00 CIEP-02 CEA-01

COM-04 CU-04 /088 R

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R 121513Z NOV 75

FM SECSTATE WASHDC

TO AMEMBASSY ABIDJAN

AMEMBASSY DAKAR

AMEMBASSY KHARTOUM

AMEMBASSY NAIROBI

AMEMBASSY ROME

USMISSION GENEVA

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C O R R E C T E D C O P Y (PARA 3, LINE 6, AND PARA 8,  
LINE 3 OMITTED)

E.O. 11652: N/A

TAGS: BTRA, XA, FAO, UNCTAD

SUBJECT: VISIT OF HARVARD TEAM FOR AGRIBUSINESS STUDY

1. A HARVARD UNIVERSITY SCHOOL OF BUSINESS TEAM PLANS  
VISIT ADDRESSEE POSTS NOVEMBER 20-28 IN CONNECTION WITH  
STUDY IT IS MAKING ON "DESIRABILITY OF A MECHANISM TO  
ALLOW US AGRIBUSINESS FIRMS TO UNDERTAKE MORE LARGE  
AGRIBUSINESS PROJECTS IN LDC'S -- IN THE SPIRIT OF THE  
U.S. COMMITMENT MADE AT THE ROME FOOD CONFERENCE TO HELP  
INCREASE WORLD FOOD PRODUCTION.' TEAM WILL CONSIST OF  
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JAMES F. MCCLELLAND, KIMBERLEY ALBRIGHT, AND PAUL DRAPER.

2. MISS ALBRIGHT IS A FORMER FINANCIAL ASSOCIATE WITH MORGAN STANLEY AND COMPANY. MR. DRAPER WAS AN AGRICULTURAL ECONOMIST WITH USDA BEFORE FOUNDED AN AGRICULTURAL SERVICE FIRM IN CALIFORNIA. MR. MCCLELLAND WORKED IN GOVERNMENT IN CIEP, AS LEGISLATIVE ASSISTANT FOR FOREIGN AFFAIRS TO CONGRESSMAN GUY VANDER JAGT AND CONDUCTED THE OPIC REPORT ON BUSINESS OPPORTUNITIES IN FRANCOPHONE AFRICA, PUBLISHED IN 1975.

3. STUDY IS BEING SPONSORED BY AGRIBUSINESS COUNCIL IN N.Y.C. PURPOSE OF TEAM VISIT AS DESCRIBED TO DEPARTMENT WOULD BE CONSISTENT WITH US OBJECTIVES OF ENCOURAGING INCREASED TRADE BETWEEN US AND AFRICA AND DEVELOPMENT AFRICAN AGRICULTURAL RESOURCES. HARVARD TEAM WOULD APPRECIATE ASSISTANCE OF POSTS IN SETTING UP LIMITED NUMBER OF MEETINGS.

4. ITINERARY IS AS FOLLOWS:

NOV. 20 AR 6:45 AM DAKAR VIA PA 190

21 LV 6:30 AM DAKAR VIA AIR AFRIQUE 506

21 AR 11:15 AM ABIDJAN VIA AIR AFRIQUE 506

22 LV 11:50 AM ABIDJAN VIA PA 188

22 AR 11:45 PM NAIROBI VIA PA 188

24 LV 8:30 AM NAIROBI VIA ETHIOPIA 786

24 AR 10:05 AMHADDIS ABABA VIA ETHIOPIAN 786

24 LV 11:45 AM ADDIS ABABA VIA ETHIOPIAN 700

24 AR 1:40 PM KHARTOUM VIA ETHIOPIAN 700

26 LV 12:50 PM KHARTOUM VIA ALITALIA 869

26 AR 4:50 PM ROME VIA ALITALIA 869

27 LV 5:10 PM ROME VIA ALITALIA 408

27 AR 6:30 PM GENEVA VIA ALITALIAH408

28 LV 1:45 PM GENEVA VIA AIR FRANCE 667

5. FOR DAKAR: TEAM WOULD LIKE TO MEET WITH HIGH LEVEL OFFICIAL IN PLANNING OR AGRICULTURE WHO COULD ANSWER UNCLASSIFIED

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FOLLOWING QUESTIONS: (1) DOES SENEGAL WANT LARGE SCALE FOREIGN INVESTMENT IN AGRIBUSINESS PROJECTS; (2) WHAT INCENTIVES DOES SENEGAL GIVE FOR INVESTMENTS IN AGRIBUSINESS PROJECTS; (3) WHAT RESTRICTIONS ARE THERE ON LARGE SCALE FOREIGN INVESTMENTS IN AGRIBUSINESS. TEAM WOULD ALSO LIKE TO MEET WITH BUD SENEGAL AND LANG ENGINEERING REPRESENTATIVES.

6. FOR ABIDJAN: TEAM WOULD LIKE TO MEET WITH HIGH LEVEL OFFICIAL IN PLANNING OR AGRICULTURE FOR SAME KIND OF INFORMATION OUTLINED IN PRECEDING PARAGRAPH FOR DAKAR. IT WOULD ALSO LIKE TO MEET WITH OFFICIAL OF AFRICAN DEVELOPMENT BANK.

7. FOR NAIROBI: TEAM RECOGNIZES IT WILL NOT BE ABLE TO MEET WITH KENYAN GOVERNMENT OFFICIALS DURING ITS SUNDAY STOPOVER NAIROBI. MCCLELLAND, HOWEVER, DOES PLAN TO CALL AMBASSADOR TO GET HIS VIEWS ON AGRIBUSINESS POTENTIAL IN KENYA, AND, IF AMBASSADOR IS NOT AVAILABLE, PLANS CALL ECONOMIC COUNSELOR.

8. FOR KHARTOUM: TEAM WILL STAY AT TRIAD VILLA IN KHARTOUM AND MEL THOMPSON OF TRIAD WILL COORDINATE PROGRAM FOR VISIT WITH EMBASSY. TRIAD PARENT FIRM IN U.S., AZL INTERNATIONAL OF PHOENIX, ARIZONA IS PARTLY FINANCING TEAM'S TRIP.

9. FOR ROME: TEAM WOULD LIKE TO MEET WITH OFFICIALS OF FAO TO DISCUSS AGRIBUSINESS INVESTMENTS IN LDC'S. TEAM WILL PROVIDE US WITH NAMES OF FAO OFFICIALS THEY WOULD LIKE TO MEET IN A FEW DAYS.

10. FOR GENEVA: TEAM WISHES TO MEET WITH OFFICIALS OF SIFIDA AND UNCTAD. IF MEETINGS CANNOT BE ARRANGED FOR MORNING OF NOV. 28 TEAM WOULD BE WILLING TO REMAIN IN GENEVA FOR AFTERNOON MEETING AND TAKE ANOTHER FLIGHT. KISSINGER

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## Message Attributes

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**TAGS:** BTRA, XA, FAO, UNCTAD  
**To:** ABIDJAN MULTIPLE  
**Type:** TE  
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